LAIRCM Program Update

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AGENDA

- Acquisition Strategy
 - Evaluation Criteria
 - Contract Types/Incentives
- Schedule Update
- Program Risk Assessment
 - C-17 Installation Study
 - IR MWS Integrated Master Schedule LMMFC

ACQUISITION STRATEGY

- C-130 Group A Integration Will Be Accomplished Through C-130 AMP IDIQ Contract (to Be Awarded Jan 01)
- Acquisition Strategy Panel 17 Aug 00
 - Open to Industry
 - -One (1) Representative Per Corporation
- Evaluation Criteria
- Contract Types/Incentives

EVALUATION CRITERIA

- Past Performance
- Mission Capability
- Proposal Risk
- Cost

MISSION CAPABILITY EVALUATION CRITERIA

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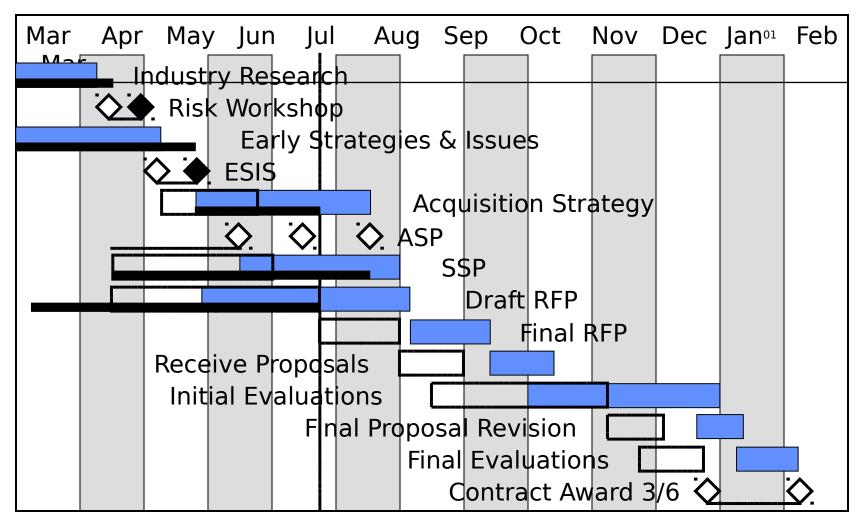
Rank Subfactor

- 1 Management
 - Includes Subcontract Management
- 2 System/Subsystem Integration
 - Includes Performance Verification
- 3 Aircraft Integration
 - Relationship With Group A Contractors/ACA
- 4 Schedule
- 4 Risk Mitigation Plan
- **6** Small Business

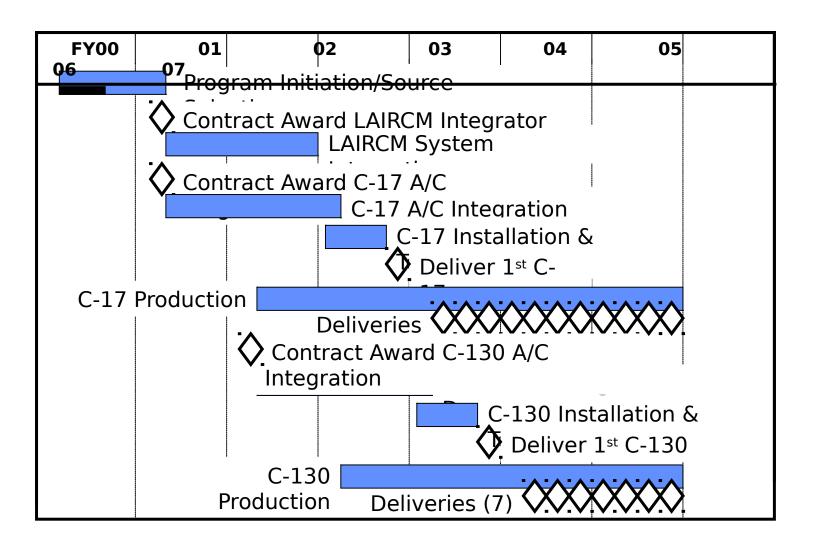
CONTRACT TYPES/INCENTIVES

- C-130 First Shipset Now Basic Vs.
 Option
- Contract Types for Production Options
 Now FFP (Formerly FPIF)
- Incentives on First Shipsets (Both C-17 & C-130)
 - 3% Fee Base
 - + 4% Fee for On-time Delivery to Group A Contractor
 - + 8% Fee for On-time Completion of Installed System Performance
 - **=15%** Max Fee

PROGRAM INITIATION SCHEDULE

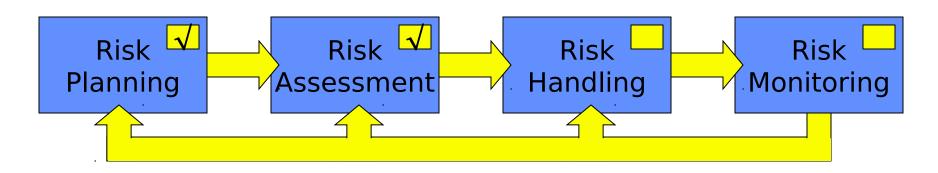


PROGRAM EXECUTION SCHEDULE



SOURCES OF RISK

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<u>Assessed Risks</u> <u>Component</u>

• IR MWS CSP

• MBL CSP

Drag/Weight CSP

IR MWS RISK HANDLING OPTIONS

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<u>Category</u> <u>Option</u>

Risk Avoidance No IR MWS

Risk Control
 Bring It on After Initial

C-17 Delivery

Risk Transfer
 Alternate IR MWS

Risk Assumption Delay Schedule

Currently Evaluating Options for Cost, Schedule, Performance

IR MWS Integrated Master Schedule

André Lowe Lockheed Martin Missile & Fire Control Systems Orlando, FL

MULTI-BAND LASER RISK HANDLING OPTIONS

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Category	V	0	ption

Risk Avoidance Band 4 Laser

Risk Control
 Parallel Development

Risk Transfer None—Requires

Redefining Architecture

Risk Assumption Monitor for Schedule
 & Performance

Multi-band Laser Integrated Master Schedule Briefing

Is Planned for Next Industry Day — 25 Aug 00

(Tentative)

C-17 INSTALLATION STUDY

- Interim Report Complete
- Recommends 3 Turret Configuration
 - -2 Forward Fuselage, 1 Tail
- Electronic Copies (CD) Are Available for Potential LAIRCM Offerors
 - Submit Written Request With Classified Mailing Address
 - Report Is Classified SECRET/NOFORN

SUMMARY

- Acquisition Strategy Is in the Approval Stage
 - -ASP Schedule for 17 Aug 00
 - Open to Industry (1 Representative Per Corporation)
- Program Is 6 Weeks Behind Schedule to Contract Award
 - -Contract Award Now Set for 6 Mar 01
- Actively Working Risk Handling Options for
 - -IR MWS
 - -MBL
 - Drag/weight